

Be creative and deliver!



About Us



VINT Consult LLC is a boutique management consultancy that develops solutions from A to Z for business and government. The company provides consulting services in the following areas: Strategy, Operations, Finance, Marketing, HR, Business Planning, Digital.

To be close to every client, we are developing an international network. We now have associate partners in more than 40 countries.

VINT Consult was opened on October 24, 2011 in Minsk, Belarus. The company has experience in a variety of industries, including information technology, financial sector, agriculture, manufacturing and construction. VINT Consult works with clients of all sizes: from small startups to macrosystems.

Our achievements



Participants in the draft Program of socio-economic development of the Republic of Belarus for 2021-2025



MTI Associate по Беларуси The company has the status of MTI Associate in Belarus



The company is a Founding Member of an international non-profit organization – Association of digital transformation «Digital and life»



The company has more than 70 publications in the mass media



The company has associated partners in 4 countries and associated consulting companies in 40+ countries



Our Partners

Our partners help us comprehensively provide services to customers:

1. 34 law firms
2. 12 accounting companies
3. 3 real estate agencies
4. 26 leasing companies
5. stock and bond broker
6. audit company
7. 24 IT companies & 30+ dedicated IT teams
8. 9 foreign consulting companies

Основная команда



Trofim Eremenko

**Managing partner
concept creation, financial consulting,
sales optimization, insuranc**

In just 8 years he has gone from an insurance agent to the head of the sales development department in the central office of one of the largest insurance companies in Belarus. In 2011, he started his own business. Author of 50+ publications and business trainings



Timofey Polomanny

**Partner
creating (concept creation),
management and financial consulting,
business creation**

Has a higher legal education. Has his own real estate business. Until 2015, he worked in real estate. In 2015 he joined VINT Consult. Author of publications. Member of the working group on the development of the draft Program of socio-economic development of the Republic of Belarus for 2021-2025



Sergey Mironov

**Associate Partner for Ukraine
telecommunications, business
representation, CEO**

From 1992 to 2014 he worked in telecommunication companies (Tatinkom, Vostok Mobile B.V., Beeline) as a senior manager. Since 2014 - author and manager of his own projects. Since 2019 - VINT Associate Partner in Ukraine. Candidate of Physics and Maths.



Vitaly Ryabtsev

**Head of banking consulting
banking, new technologies in finance,
digitalization of banks, management of
a financial institution**

Banking experience: over 20 years. At BSB Bank CJSC, he was responsible for digitalization and IT issues. Former Executive Director and Member of the Management Board of CJSC BSB Bank. Master of Business Administration.



Waldemar Herti

**Business Intelligence Consultant
fintech, banking software,
telecommunications, regulatory
reporting for financial institutes in the
EU**

Mr. Herti has experience in business analysis, process automation, and software development since 2007. During this time, he took part in a large number of projects as a Solution Architect, Project Manager, Business Analyst. Waldemar Herti has industry expertise in technology and consulting solutions for banks, fintech projects, and telecommunications companies.



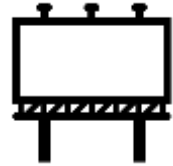
Strategy

- Business Strategy
- Innovation Management
- Risk Management



Operations

- Organizational Structure
- Business Process Management
- KPI



Marketing

- Marketing Strategy
- Promotion
- Product consulting
- Search for partners



Finance

- Corporate finance
- Management Accounting
- Investments
- Budgeting



HR

- Recruitment
- Organizational Culture
- Motivation
- Benefit Package



Business planning

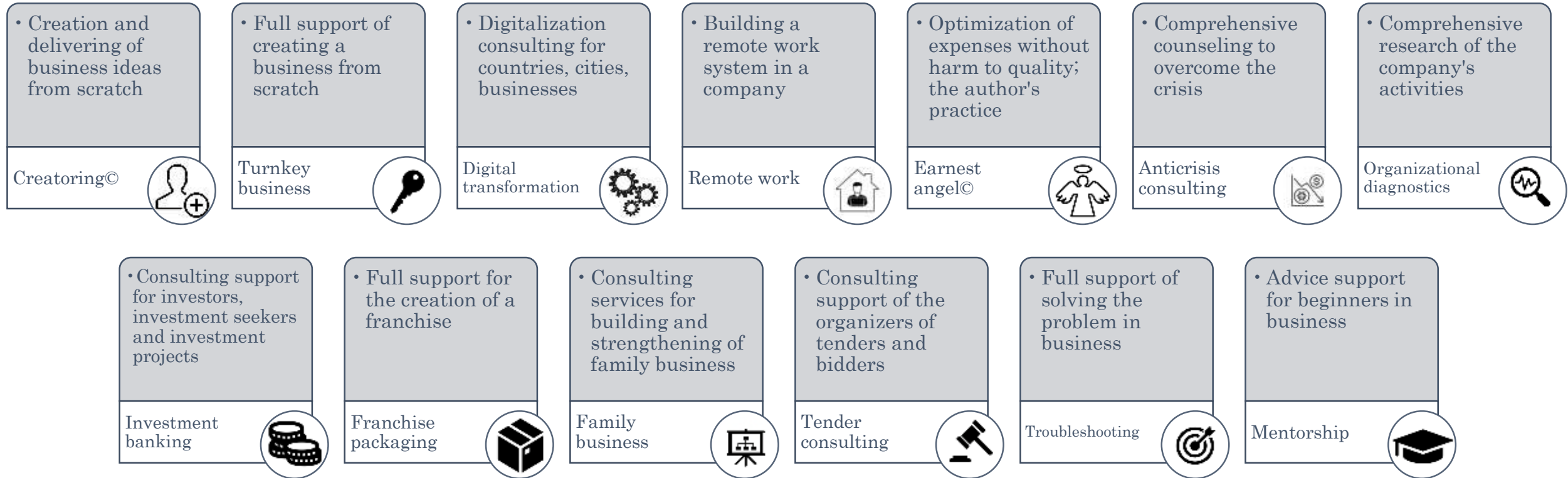
- Business Plan
- Feasibility Study
- Presentation
- Video Presentation
- Business Plan Expertise



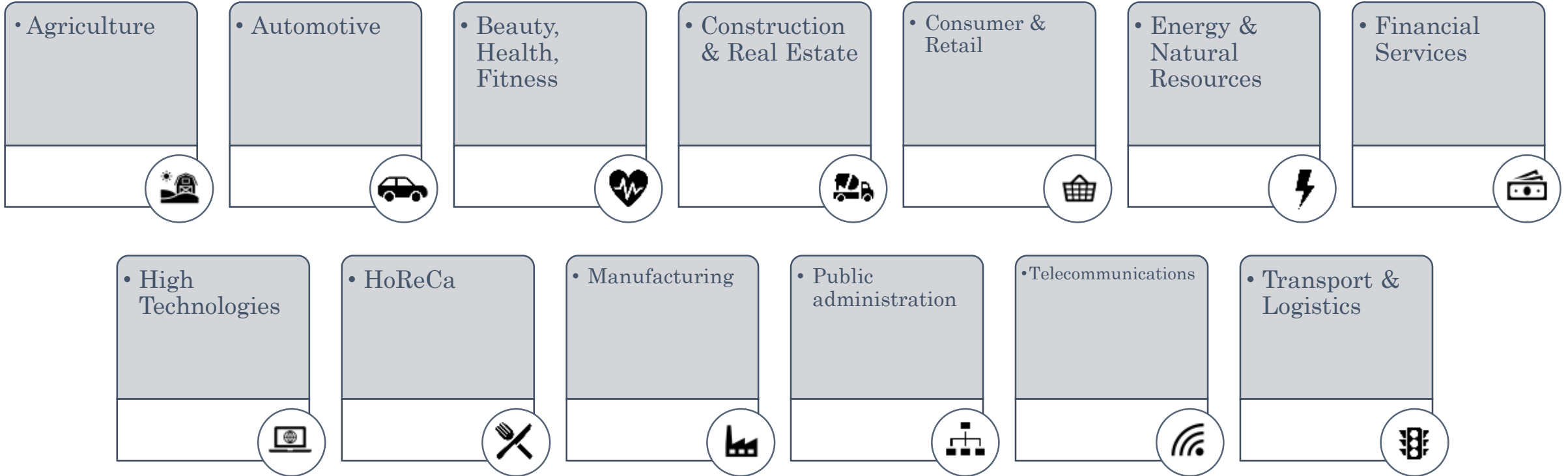
Digital

- The concept of introducing new technologies into business and government
- Process Automation
- Business Application Development

Basic services



Leading practices



Industry expertise

Main Clients



Portfolio

Business plan for real estate leasing



In 2014, we were approached by a large fishing product wholesaler to write a business plan for the acquisition of a new office building under a lease agreement. The cost of the project was a large amount, therefore, despite the good reputation of the company, the leasing organization required the preparation of a detailed business plan.

We prepared a business plan, following the consideration of which the leasing company approved the deal.

Portfolio

Setting up a dairy farm



In 2016, an investor from the Islamic Republic of Iran turned to us for an analytical study of the possibility of creating a dairy farm in Belarus, planning a dairy farm. It was decided to write a business plan.

In the course of preparing a business plan, the possibility of creating a dairy farm in Belarus was analyzed, after which a conclusion was made about the attractiveness of this business, the sufficiency of the budget indicated by the investor, as well as the need to create a mini-feed mill at the farm.

Portfolio

Business plan for opening a salon of laser cosmetology



The founder of the newly formed company "Body est" LLC turned to us for writing a business plan for opening a laser cosmetology salon in Minsk. The business plan was necessary to form a budget for the launch of the salon and provide it to the bank for a loan. The enterprise was ready to fulfill all the conditions of the loan for startups under the program of the Development Bank of the Republic of Belarus.

The result of the calculations was positive and the project turned out to be very attractive. The financing of the project was approved by the bank's credit committee.

Portfolio

Business planning for IT company

The IT company Sirion Soft turned to us for help in obtaining the status of a resident of the Belarusian Hi-Tech Park (HTP), obtaining investments, planning activities.

We have developed 2 business plans: a business plan of an investment project and a business project for the HTP.

In September 2018, the company received the HTP residency.



Portfolio

Feasibility study of bottled water production

Belarusian Research and Production Center for Geology turned to us for the development of a feasibility study, which was to become part of the investment proposal for the placement of bottled water production in Belarus.

During the development of the feasibility study, we analyzed bottled water market in Belarus and in the world, described the market potential, assessed risks and proposed risk management tools, carried out SWOT analysis and constructed the financial model for each well.



Portfolio

Construction of a Smart Bus Stop in Minsk

GIG Invest has developed a copyright project of the construction of an interactive bus stop (“smart bus stop”) in Minsk.

“Smart bus stop” is an anti-vandal ground transport stop equipped with modern hardware and software, including: lighting, video surveillance, air conditioning, vending, a tablet for calling services and taxis, and chargers.

GIG Invest LLC turned to us for consulting support of the project, including writing an investment business plan and financial consulting.



Portfolio

Creating a product for the classification of potential borrowers

A German financial institution approached us to develop software that solves the problem of inefficiency and complexity of the applicant's income data verification process in the bank credit management system.

We have developed a concept and technical solution for financial scoring, which is based on its own transaction categorization model and allows financial institutions to access private transactions.



Portfolio

Creation of a software development team

The Germany-based company Macros requested us to create a software development team in Minsk. The main goal of the company was to optimize the provision of IT services to German banks. During our work, we interacted with the company's CEO Guido Fischer and some other key specialists.

As a result, we not only created an effective team, but also helped to establish valuable business contacts with IT companies and other potential partners in Belarus.



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